PLC meeting Thursday 12th May 2022 15.30 Teams/in person hybrid

Present: Iain McNay, Mick Buckley, David Charles, Nick Robertson, Kris Stewart, Charlie Talbot, Michele Little, Freddie Flaxman,

In attendance: Bal Srai (for item on Ticketing).

DTB Observers: Niall Couper, Luke Mackenzie, Anne-Marie Godfrey, Graham Stacey, Hannah Kitcher, Graeme Price.

Apologies: None.

1. New manager.

MB announced that following the recent manager interviews, he (and the interview panel) is recommending that Johnnie Jackson should be offered the job, first outlining the process:

- 1. Comms, namely publicising the vacancy; Mark Bowen's getting job at Reading; applications being received
- 2. Identifying people of interest. Several met by MB, but not satisfactory for diverse reasons. Contact made with senior football experts, for advice. Three categories created: those who applied; those to whom Board reached out; those recommended.
- 3. Interviewed Johnnie Jackson and another candidate today (May 12th). Job offered to JJ. There identified 4 types of manager, of whom we sought type 2, i.e. (1) Under 23 coach, high risk/potential; (2) Young, hungry to grow with some experience already; (3) Managed before but still a lot to prove; (4) Journey men who have worked at lots of clubs and this might be last paid role.

Interview panel for JJ was unanimously in his favour. MB affirmed that the process undertaken was rigorous and as thorough as it can be, but there are never guarantees. Terry Skiverton will come with JJ, as assistant, and he is impressive- challenges JJ, knows him well, wise.

Questions were raised over how happy JJ will be with the resources available to him; he has been told the budget and expectation is that we reach play-offs/promotion.

IM summarised: interview panel is recommending to PLC Board that they offer JJ the first team manager job. MB confirmed. PLC then voted in favour, with one abstention.

Following that vote, Mick then called JJ. Offer accepted. Announcement to be made by the weekend if possible. Thanks are recorded for the time and diligence given by MB on this matter.

Wider football structure suggested by Mick is that there will be a football head/head of recruitment/director of football who will work alongside the manager

2.Ticketing.

Bal gave an update on season tickets. So far c.1300 sold, slightly more than expected at this point. Last year there were around 4100, so it is hoped to reach around 3000 by 8th June for renewals. After that, ST sales open to stadium card holders and then general sale. Complications with DD forms also discussed. Direct debit provider uses Verify Me which is owned by Experian to do credit checks and they only have around 70% success rate due to issues around name and address checks. May need to do manual checks to get round this.

Around 150 people so far have asked to move and some sorted already. Can move debentures at same time as ST. Deal has been signed with Ticket Factory to help with telephone ticketing enquiries.

2. Minutes of previous meeting. Approved. Abridged version will be approved by ML going forward.

3. Matters not on agenda.

a) Risk register. DC following this up.

4. Action points from minutes.

- a) Put documents on Sharepoint- they are now there, under PLC meetings.
- b) It was suggested that at the next DTB the remit of Finance Committee needs to be reviewed.
- 5. Feedback from club on ticketing review will need to be completed-
- 6. Finance.

Revised budget. A cashflow and new League 2 budget was shared in the meeting and discussed.

Investor update. Ananth's visit was really positive. His total investment expected to be £1m. Gaurav is investing another £100k as well. One of the other V-Ps will become a life V-P and bring in another £150k. This will be folded into the same timescale, so will not incur additional costs. NR expected to top up his investment to maintain his percentage shareholding. A small amount will come through Seedrs too. Thanks noted to CT, ML and Edward Leek. Further promotion of PL Bond is necessary to make people aware it is still open.

New League 2 budget. MB suggested that there should be an offshoot of the PLC Board to look at the new budget to talk to TM when he returns. Dons Draw hoped to do a re-launch, but funds raised need to be ring-fenced for Academy, in accordance with licence from Merton. We Are Wimbledon fund is also looking at a re-launch to raise funds for the playing budget. Campaigning volunteers needed for both these projects. On the new budget, attendances are unpredictable and partially dependent on results. Away support is unlikely to be high. The predicted crowd size is quite conservative. Player sale budget is also conservative.

7. Interim Chair report

A discussion was had on the Interim Chair report including next steps for recruitment for senior level CEO replacement/MD at the club, how to grow revenues, how to aim for a significantly higher playing budget in the future and what possible player movements in and out.

8. D&I.

Every member of the board who had not already done so should complete online training on "Playing for inclusion".

9. Board structure of AFCW Community.

There was a discussion on the board structure of this company which is a subsidiary company of the PLC and is expected to be the company where revenues from the education hub will sit.

- It was agreed that the list of Board directors should be updated to reflect recent changes in who was directly involved with the education hub from the club.

- Women's team funding.

There was a detailed discussion about funding for the Women's team and where it should play its games next season.

After discussion it was suggested that the DTB should further discuss the PLC's suggested proposal at their next meeting with a view to agreeing an alternative proposal and putting it to the Women's board:

A.O.B. None

10. Date and time of next meeting.

Thursday June 16th 15.30 same venue.